

Data Backup Solutions



How often have you lost data? Was data recovery possible?

If you back it up, will it work? Is it up to date?

If there was a theft or disaster, can you resume operations within a few hours?

Would you like a "hands-free" way to backup your data?

Data Loss and the reality...

30% of all businesses that have a major fire go out of business within a year. 70% fail within five years. (Home Office Computing Magazine)

31% of PC users have lost all of their files due to events beyond their control. (Home Office Computing Magazine)

34% of companies fail to test their tape backups, and of those that do, 77% have found tape back-up failures. (Home Office Computing Magazine)

80 percent of companies without well-conceived data protection and recovery strategies go out of business within 2 years of a major disaster. (US National Archives and Records Administration)

93% of companies that lost their data center for 10 days or more due to a disaster filed for bankruptcy within one year of the disaster. 50% of businesses that found themselves without data management for this same time period filed for bankruptcy immediately. (National Archives & Records Administration in Washington)

"A recent study from Gartner, Inc., found that 90 percent of companies that experience data loss go out of business within two years.." (Written April 5, 2005)

Companies that aren't able to resume operations within ten days (of a disaster hit) are not likely to survive. (Strategic Research Institute)

Simple drive recovery can cost upwards of \$7,500 and success is NOT guaranteed.

We have the solution!

(see back page)



Data Backup Solutions



If your business experiences a loss of data, we are dedicated to get you back up and running! IST Services specializes in data backup and we provide monthly reporting to make it risk free.

IST Pro Backup - Monthly Plan - Set up \$599

This is an economical option where we set up and maintain an appliance for onsite backups at your location. This is a daily monitored solution with monthly reports.

On Site

| Gigabytes | 50 | 100 | 150 | 250 | 500 | Cost per GB |
|--------------------|-------|--------|--------|--------|--------|-------------|
| Data Only | \$ 38 | \$ 75 | \$ 113 | \$ 188 | \$ 375 | \$ 0.75 |
| Virtual per Server | \$ 88 | \$ 175 | \$ 263 | \$ 438 | \$ 875 | \$ 1.75 |

IST Elite Backup - Monthly Plan - Set up \$699 + \$250 annual update (includes IST Pro Service)

High-performance solution for organizations that need the fastest solution to resume operations in the event of a disaster. Service level agreement is a maximum of 4 hours downtime.

Off Site

| Gigabytes | 50 | 100 | 150 | 250 | 500 | Cost per GB |
|--------------------|--------|--------|--------|--------|----------|-------------|
| Data Only | \$ 50 | \$ 100 | \$ 150 | \$ 250 | \$ 500 | \$ 1.00 |
| Virtual per Server | \$ 113 | \$ 225 | \$ 338 | \$ 563 | \$ 1,125 | \$ 2.25 |